

An aerial photograph of a vast vineyard at sunset. The sun is low on the horizon, casting a warm, golden glow over the landscape. The vineyard rows are neatly organized and stretch across rolling hills. In the background, there are more hills and a winding road. The overall mood is peaceful and scenic.

JOULLIAN

VINEYARDS & WINERY

AND THEY LIVED

*Happily Ever
After*



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Founded in 1982, Joullian Vineyards & Winery is a small family-owned boutique. We strive to provide the best wines and experiences Carmel Valley has to offer. Located at the Southeast end of the valley, the estate consists of 655 acres complete with a 30-acre vineyard and a stunning winery. Joullian Vineyards and Winery is the perfect venue to welcome guests to events, private tours, and wine tasting packages. In addition to the Estate, Joullian has an inspiring tasting room located in the Carmel Valley Village. This beautiful building was modeled after a French Chateau which is open daily for tastings and events. We hope you find some time to visit one or both of these amazing properties so you can appreciate what Joullian Vineyards and Winery strives to be.

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Venue in the *Vines*

Enjoy your important day 1,500 feet above the rolling hills and amazing landscapes of Carmel Valley. Walk down the aisle with a backdrop of vines, mountains, and Oaks.

When: Available Any Day, Any Season

Wedding Size: 2-150

Saturday & Sundays

(2-50) Guests: \$7,500+
(51-100) Guests: \$8,500+
(101-150) Guests: \$9,500+

Monday-Fridays

(2-50) Guests: \$5,500+
(51-100) Guests: \$6,500+
(101-150) Guests: \$7,500+



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Our new event pad awaits your guests with space for up to 150 people to dine, drink, laugh and dance, all while taking in the surrounding beauty. The Venue in the Vines is the perfect place to celebrate your special day... a place you'll never forget!

When: Available Any Day, Any Season

Wedding Size: 2-150

*Midweek / Military discounts available



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- SITE FEE INCLUDES -

(6) HOUR RENTAL - (1) HOUR CEREMONY, (1) HOUR FOR
COCKTAIL HOUR, (4) HOURS FOR RECEPTION

CEREMONY

PRIVATE BRIDAL SUITE
PRIVATE CEREMONY SPACE
FOLDING CHAIRS
(10) MARKET UMBRELLAS

COCKTAIL RECEPTION

WINE BARREL COCKTAIL TABLES
PALLET BAR

DINNER

(3) GUESTS RESTROOMS
FOLDING CHAIRS
72" ROUND TABLES
(6) PORTABLE HEATERS
ELECTRICITY
STRING LIGHTS

FOR ADDITIONAL QUESTIONS, CONTACT:
JOSH@JOULLIAN.COM



Venue at the *tasting Room*

Welcome to our enchanting wine estate in the village. Explore our elegant off-site tasting room with a stunning stone slab bar, accompanied by warm lighting and exquisite wood accents. Adjacent, a charming barrel room sets the stage for an intimate dining experience for (30) guests. Step outside to our idyllic back patio and wine garden, creating the perfect blend of nature and tranquility. This exceptional rehearsal dinner and welcome reception venue exudes timeless charm and world class wines.

When: Available Any Day, Any Season

Event Size: 2-30 (Dining Only) | Welcome Reception: 2-120

Friday & Saturday

(2-50) Guests: \$4,000+

(51-100) Guests: \$4,500+

(101-150) Guests: \$5,000+

Sunday- Thursday

(2-50) Guests: \$3,000+

(51-100) Guests: \$3,500+

(101-150) Guests: \$4,000+



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- SITE FEE INCLUDES -

(6) HOUR RENTAL - (1) HR. SET-UP, (2) HRS. FOR DINNER, (2) HOURS FOR WELCOME RECEPTION, (1) HR. CLEAN-UP

DINNER

(30) LEATHERBOUND CHAIRS
WOOD DINING TABLE
(2) COCKTAIL TABLES
DECORATIVE BARRELS

WELCOME RECEPTION

(2) PATIO HEATERS
LOUNGE FURNITURE
(4) COCKTAIL TABLES
WELCOME / BEVERAGE TABLE
STONE SLAB BAR
(2) GUEST RESTROOMS
OUTDOOR STRING LIGHTS

FOR ADDITIONAL QUESTIONS, CONTACT:
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Bar Requirements

- All wines must be provided by Joullian Vineyards.
- Wine minimum is based on client's final guest count
- All other outside alcohol must be provided by the client and approved by Joullian Vineyards. Alcohol MUST be served by our in-house licensed & insured bartender(s).
- The required number of bartenders is determined by the bar package selected & final number of guests.

Our Joullian team is available for a free phone consultation where we will explain the bar packages and services. Once a specific package is chosen, a quote and contract will be drafted and emailed. Upon receiving bar service deposit, the bar program planning will commence.



Bar Packages

Attendance #	Beer & Wine Only	Beer, Wine & Classic Cocktails	Signature Handcrafted Cocktail Package
0-50 Attendees	1 Bartender \$750+	2 Bartenders \$1,400	\$15/person 2 Bartenders \$1,400 Tailored menu of (3) signature cocktails
51-100 Attendees	2 Bartenders \$1,400	2 Bartenders \$1,400	\$15/person 2 Bartenders \$1,400 Tailored menu of (3) signature cocktails
101-150 Attendees	3 Bartenders \$2,050	3 Bartenders \$2,050	\$15/person 3 Bartenders \$2,050 w/ Barback \$2,500
<p>Clients are responsible for purchasing alcohol and having it delivered/picked-up from the property before and after event.</p>	<p>Includes setup, tear down, tending to guests and keeping the bar organized, ice chests, & chilling bucket</p>	<p>Includes setup, tear down, tending to guests and keeping the bar organized, ice chests, & chilling bucket</p> <p>**Limited to (2) ingredient drinks: i.e. vodka soda, gin, & tonic, etc.</p>	<p>Signature package includes shopping/produce/& preparation time for craft cocktails along with recommended grocery list for alcoholic/non-alcoholic beverages.</p> <p>Includes all bar services mentioned for standard bar.</p>

For the signature handcrafted package, our Joulilian team creates all the syrups, fresh presses all the juices, and procures all the produce locally. Included in all packages: help with selection and a shopping list of local wines, beer, and alcohol, plus selections of best-paired brands for signature cocktails. In addition, our team facilitates the ordering of necessary beverages with our provider.

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WINE LIST



	Per Bottle*	Wine Club*	Qty/ Notes
2019 Estate Semillon	\$27	\$21.60	
2018 Sauvignon Blanc	\$26	\$20.80	
2019 Roger Rose Chardonnay	\$30	\$24	
2017 Monterey Chardonnay	\$25	\$20	
2018 Monterey County Rose	\$20	\$16	
2017 Estate Zinfandel	\$35	\$28	
2017 Estate Cabernet Sauvignon	\$37	\$29.60	
2017 Argyle Vineyard Cabernet Franc	\$35	\$28	
2017 Family Reserve Merlot	\$42	\$33.60	
2017 Family Reserve Cabernet Sauvignon	\$60	\$48	
2018 Family Reserve Cabernet Franc	\$40	\$32	
2018 SLH Pinot Noir	\$45	\$36	
2017 Argyle Syrah	\$42	\$33.60	
2017 Midnight Muscat	\$28	\$22.40	
2017 Retro Rouge Red Blend	\$25	\$20	
2015 Hammler "The Chief" Cabernet Sauvignon	\$100		

Preferred Vendors



Caterer

Wylder Space
A Party For Your Palate
Louie's Smokey Trails
Paradise Catering
Joullian's Pizza Oven

Photography

Michelle Alexandra	831.423.7636
Dina Chmut	360.909.6565
Joshua Grant Rose	541.520.1349
Heather Purdy	469.213.9066
Karyssa Costa	209.483.0831
Nadeen Sparks	831.265.2717
Ben Ingram	650.823.4225
Tee & Rebecca Lambert	831.345.5163

Videography

Film House Weddings	503.880.5129
Fern Pep	503.929.3858
Hugo Film Co.	831.915.5298
Gabe Howard	831.682.7046

Cake Baker

Layers	831.655.1544
Tart and Tin	831.226.9678
Parker-Lusseau	831.643.0300

Rentals

Chic Event Rentals	831.375.1055
Standard Rentals	510.232.5030
Theoni Collection	415.447.0503

Gowns/Custom Suits

Epiphany Bridal	831.626.7700
Hera Bridal	
Franco Uomo	408.247.2121
La Donna Bridal Atelier	408.590.8919

Hair & Makeup

Glamology	831.809.8925
M.U.A.H	831.229.9236
Blush Makeup & Skin	831.901.3924

Planners

Golden Coast Planning	408.757.1888
Confetti & Cocktails	831.236.0274
Pocketful of Plans	831.646.5952

Shuttles

Pacific Monarch	831.883.8900
AITS	831.649.0240
Discovery Charters	831-633-2877

Floral

Wind Acre Farm	831.212.9032
Seascape Floral	831.662.9030
Cassia Forêt	831.238.6741

DJ/Live Music

DNA Entertainment	831.372.5555
Belmont Entertainment	831.601.6000
Kelly Productions	831.375.7270

FREQUENTLY ASKED *Questions*



Q: How do I reserve a date for my event?

A: A deposit equal to 50% of your site fee and a signed contract is required.

Q: What is included with the site fee?

A: Please refer to page (5 & 7) for a full list of amenities.

Q: When is Final Payment Due?

A: Final Payment & Final Guests Count are due 30 days prior to event date.

Q: What are my food options?

A: You may select from our Preferred Vendor options or request for approval of an outside caterer. However, all caterers must provide all necessary insurance/permits/ and must be approved

Q: Can I schedule a wine tasting?

A: Yes, with a minimum of 30 days in advance

Q: Can we provide our own alcohol?

A: All wine must be purchased through Joullian. You may bring your own alcohol by coordinating with Joullian. All alcohol must be served by our in-house bartender(s).

Q: Can I work with other outside vendors?

A: Yes, we welcome all vendors. However, all vendors must be approved and provide necessary insurance. No exceptions!

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FREQUENTLY ASKED *Continued*

Q: Is a coordinator required?

A: Yes, at minimum, month-of-coordination. Coordinators are required to provide required documents no later than 30-days prior.

Q: What happens if it rains?

A: Both our Tasting Room and Vineyard location have the ability tented (rented separately). However, our tasting room can comfortably accommodate 75 guests indoors.

Q: Do you handle clean-up?

A: Our team will be responsible for our rentals only. Clients and any outside caterers will be responsible for the removal of trash.

Q: Are there any other expenses?

A: Additional required fees include: wine, sales tax, service fees, and gratuities. Clients are also responsible for providing day-of-liability insurance.

Q: Are dogs allowed on property?

A: Yes! We are a dog friendly venue. Dogs must be on a leash at all times and directly supervised. Must request approval in advance.

Q: Do you have any noise restrictions?

A: YES! As a legal outdoor facility, all amplified music must end at 10:00 pm sharp. There are NO exceptions!

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Brochure Photography

- Michelle Alexandra Photography
- Karayssa Costa Photography
- Dina Chmut
- Katherine Nicole Photography
- Lauren Fendderson



For additional information or to make an appointment, contact:

Josh@Joullian.com

O: (831) 659-8100 | C: (831) 524-4951